This Application Form uses the same terms as defined in the prospectus of CIMC Vehicles (Group) Co., Ltd. (the "Company") dated June 27, 2019 (the "Prospectus").

本申請表格使用中集車輛(集團)股份有限公司(「本公司」)於2019年6月27日刊發的招股章程(「招股章 程」)所界定的相同詞語。

請將股款 緊釘在此

Please staple your

payment here

Surco ent

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any H Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. The H Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act.

本申請表格及招股章程概不構成在進行要約、游説或出售H股股份即屬違法的任何司法權區要約出售或游説 要約購買H股股份。若無根據美國證券法登記或豁免登記,H股股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction.

任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法權區內概不得發送或派發或複製(不 論方式,也不論全部或部分)本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" section in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), Hong Kong Securities Clearing Company Limited ("HKSCC"), the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of these documents.

招股章程、所有相關申請表格及招股章程附錄八「送呈香港公司註冊處處長及備查文件」一節所述其他文件 的副本已根據香港法例第32章公司(清盤及雜項條文)條例第342C條規定送呈香港公司註冊處處長登記。香 港交易及結算所有限公司、香港聯合交易所有限公司(「聯交所」)、香港中央結算有限公司(「香港結算」)、 香港證券及期貨事務監察委員會(「證監會」)及香港公司試冊處處長對此等文件的內容概不負責。

CIMC Vehicles (Group) Co., Ltd. 中集車輛 (集團) 股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

ock code : 1839

弋號:1839

ice : HK\$8.08 per H Share, plus brokerage fee of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

最高發售價:每股H股8.08港元,另加1.0%經紀佣金、0.0027%證監 會交易徵費及0.005%聯交所交易費(股款須於申請時 以港元繳足,多繳股款可予退還)

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "D. Effect of completing and submitting this Application Form" section of this Application Form.

Maximum

Warning: Only one application may be made for the benefit of any person for Reserved Shares on a BLUE Application Form. The following are liable to be rejected: multiple or suspected multiple applications for Reserved Shares and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.

申請人聲明

本人/吾等同意本申請表格及招股章程的條款及條件以 及申請程序。請參閱本申請表格「丁.填交本申請表格的效 用」一節。

警告:任何人士僅可為本身利益以藍色申請表格就預留股 份作出一次申請。下列情況將不獲受理:就預留股份作出 的重複或疑屬重複申請以及支票或銀行本票在首次過戶時 未能兑現的申請。

Name(s) and address o 合資格中集股東姓名/	f the Qualifying CIMC Sh 名稱及地址	areholder	User										
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and sign the Blue Application Form for respect of the excess Reserved Shares a	excess Reserved Shares and lodge it, together w plied for.	is a separate mititance for the full amount payable on application in its scatter order) for the exact amount of remittance printed in Box B on	Box B	以 閣下名義登記之 Number of Reserved 閣下所獲保證配額之	Shares in yo	ur Assured F	intitlement:		Amount pays 图下保證配錄	ible if you 前獲全數接	r Assured ミ納應付之	d Entitleme 之款項:	ent is tak
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BLUE Form 藍表 (Excess Application 超額申請) Please use this Application Form if you are a Qualifying CIMC Shareholder 閣下如為合資格中集股東,請使用本申請表格

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payment here 請將股款 緊釘在此

Please staple your

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CIMC Vehicles (Group) Co., Ltd. 中集車輛(集團)股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

ock cøde : 1839

弋號:1839

: HK\$8.08 per H Share, plus brokerage fee of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

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Maximum

Offer

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/	Plea	se use this Application Form	Excess Application 超額申言 if you are a Qualifying Cl 集股東,請使用本申請表;	IMC Shar	eholder					
	Name(s) and address of the Qualifying CIMC SI 合資格中集股東姓名/名稱及地址	nareholder	User ID 使用者	皆編號						
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	Apply for excess Reserved Shares Other than Assured Entitlement, you may apply for excess Reserved Shares. If yo a number of excess Reserved Shares which is one of the numbers set out in the tr excess Reserved Shares in addition to your Assured Entitlement, you should comp	ble below (other than HKSCC Nominees). If you wish to apply for	r							
	and lodge it, together with a separate remittance for the full amount payable on app You need to complete and sign this Application Form and submit one cheque (or be below.	olication in respect of the excess Reserved Shares applied for.								
	申請超額預留股份 除保證配額外, 閣下亦可申請超額預留股份。倘 閣下擬申請超額預 份數目(香港結算代理人除外)。倘 閣下擬申請保證配額以外的超額預	留股份, 閣下必須申請下表中載列的其中一個超額預留股 留股份,則須填妥並簽署申請超額預留股份之藍色申請表								
	格,並單獨匯款足額支付所申請超額預留股份的應付股款。 關下須填妥及簽署本申請表格並提拿一張支票(或銀行本票)支付下表中	•載列的應付確切金額。								
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Application Form for Assured Entitlement 保證配額申請表格

For Qualifying CIMC Shareholders, applications will be accepted until 12:00 noon on Wednesday, July 3, 2019. You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in English and in ink.

To: The Company

The Sole Sponsor The Joint Global Coordinators The Joint Bookrunners The Hong Kong Underwriters

I/We:

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- being the Qualifying CIMC Shareholder(s) named overleaf, **apply** for the number of Reserved Shares specified or deemed to be specified, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association of the Company;
- enclose payment in full for the Reserved Shares applied for at the Maximum Offer Price of HK\$8.08 per Offer Share, including a 1% brokerage fee, a 0.0027% SFC transaction levy and a 0.005% Stock Exchange trading fee;
- **undertake** and **agree** to accept the Reserved Shares applied for, or any lesser number allotted to me/us on this application;
- warrant that this is the only application made by me/us for Reserved Shares for my/our Assured Entitlement for my/our own benefit;
- understand and confirm that these declarations and representations will be relied upon by the Company and the Sole Representative in deciding whether or not to make any allotment of Reserved Shares to me/ us in response to this application and that I/we may be prosecuted for making a false declaration;
- **authorize** the Company to place my/our name(s) on the register of members of H Share of the Company as the holder(s) of any Reserved Shares to be allotted to me/us and such other registers as required under the Articles of Association of the Company and despatch any H Share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to me/us by ordinary post at my/our own risk to the address stated in this Application Form unless I/we have applied for 1,000,000 Reserved Shares or more and I/we am/are eligible to collect any H Share certificate(s) personally, as provided in this Application Form;
- undertake to sign all documents and to do all things necessary to enable me/us to be registered as the holder of the Reserved Shares to be allocated to me/us, and as required by the Articles of Association of the Company;
 request that any refund cheque(s) be made payable to me/the first-named of us (in the case of joint applicants)
- in this Application Form;
 have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Preferential Offering described in the Prospectus;

合資格中集股東的截止接受申請時間為 2019年7月3日(星期三)中午十二時正。 閣下務必細閲本申請表格隨附的條件及指示。 本申請表格各適用部分必須以英文用墨水筆 清楚填妥,方為有效。

- 致: 貴公司
 - 獨家保薦人 聯席全球協調人 聯席賬簿管理人 香港承銷商
- 本人/我們:
- 乃名列背頁之合資格中集股東 按照招股章程及本申 請表格所載條款及條件以及在 責公司組織章程細則 之規限下,申請所指定或視作指定數目之預留股份;
- 隨附以最高發售價每股發售股份8.08港元計算申請
 認購預留股份所需的全數付款(包括1%經紀佣金、
 0.0027% 證整會交易徵費及 0.005% 聯交所交易費);
 - 承諾及同意接納本人/我們就本申請所申請認購的預 留股份,或獲配發的任何較少數目;
 - 保證是項申請乃本人/我們就預留股份為本人/我們 本身利益就本人/我們的保證配額作出之唯一申請;
- 明白及確認 貴公司及獨家代表將依賴該等聲明及陳述,以決定是否就本申請向本人/我們配發任何預留股份,而本人/我們如果作出虛假聲明可能會被檢控;
- 授權 貴公司將本人/我們的姓名/名稱列入 貴公司H股股東名冊內,作為將配發予本人/我們的任何 預留股份的持有人,及根據 貴公司組織章程細則規定的其他登記冊內,並按本申請表格上所示地址以普 通郵遞方式向本人/我們寄發任何H股股票(如適用) 及/或任何退款支票(如適用),郵誤風險概由本人/ 我們自行承擔(除非本人/我們符合資格按本申請表格規 定親自領取任何H股股票及/或任何退款支票(如適 用));
- 承諾簽署所有文件並採取所有必要的事宜,以及根據 貴公司組織章程細則規定讓本人/我們登記為本人/我們獲分配的預留股份的持有人;
- 要求任何退款支票以本人/本申請表格內我們的排名 首位者(倘屬聯名申請人)為抬頭人;
- 已細閱本申請表格隨附各頁及招股章程所載的條款和 條件及申請程序,並同意受其約束且知悉招股章程所 述有關優先發售的限制;

- **represent**, **warrant** and **undertak**e that the allotment of, or application for, the Reserved Shares would not require the Company, the Directors, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, or the Hong Kong Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- **represent**, **warrant** and **undertake** that I am not/we are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Reserved Shares; that I/we understand that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that I/we will acquire the Reserved Shares in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act); and
- **agree** that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

Warning:

- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person for the Reserved Shares (other than an application (if any) made on a BLUE Application Form for the excess applications in the capacity as a Qualifying CIMC Shareholders).
- You may be prosecuted if you make a false declaration.
- All information stated in this Application Form must be the same as that maintained by CIMC or any of its wholly-owned subsidiaries.
- You must complete this application in English in BLOCK letters (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected.
- Any alteration to any application detail that you provide on this Application Form should be authorized by the signature of the applicant.
- You or, if you are joint applicants, the first-named applicant must provide your Hong Kong identity card number/passport number/Hong Kong business registration certificate number.

- 聲明、保證及承諾獲配發或申請認購預留股份不會引 致 貴公司、董事、獨家保薦人、獨家代表、聯席全 球協調人、聯席賬簿管理人或香港承銷商須遵從香港 以外任何地區的任何法律或法規的任何規定(不論是 否具法律效力);
- 聲明、保證及承諾本人/我們並非香港或其他地區任何適用法律規定不得作出是項申請、支付任何申請款項或獲配發或接納任何預留股份的受限制人士;及本人/我們明白預留股份並無亦將不會根據美國證券法登記,而本人/我們將在「離岸交易」(定義見美國證券法S規例)中購買預留股份;及
- 同意本申請、任何對本申請的接納以及因此訂立的合約,將受香港法例規管及按其詮釋。
 - 閣下必須細閱背頁的條款和條件及申請程序。
 - 閣下必須以書面方式(不得以個人印章方式)簽署本 申請,否則申請會被拒絕受理。
 - 警告:任何人士只限作出一次為其利益就預留股份 而進行的認購申請(以合資格中集股東身份採用藍 色申請表格提出的申請(如有)除外)。
 - 倘 閣下作出虛假聲明,則可遭檢控。
- 在本申請表格中聲明的所有資料必須與中集或其任何全資附屬公司所保存者相同。
- 除中文姓名/名稱外,閣下必須以英文正楷填妥本申請(除非另有指明),否則申請會被拒絕受理。
- 閣下於本申請表格提供的任何申請資料如有任何更改,須由申請人簽署授權。
- 閣下或(倘 閣下為聯名申請人)排名首位申請人必須提供香港身份證號碼/護照號碼/香港商業登記號碼。



Application Form for excess Reserved Shares 超額預留股份申請表格

For Qualifying CIMC Shareholders, applications will be accepted until 12:00 noon on Wednesday, July 3, 2019. You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in English and in ink.

To: The Company The Sole Sponsor The Joint Global Coordinators The Joint Bookrunners

The Hong Kong Underwriters

I/We:

- being the Qualifying CIMC Shareholder(s) named overleaf, apply for the number of excess Reserved Shares specified or deemed to be specified, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association of the Company;
- enclose payment in full for the excess Reserved Shares applied for at the Maximum Offer Price of HK\$8.08 per Offer Share, including a 1% brokerage fee, a 0.0027% SFC transaction levy and a 0.005% Stock Exchange trading fee;
- undertake and agree to accept the excess Reserved Shares applied for, or any lesser number allotted to me/ us on this application;
- warrant that this is the only application made by me/us for excess Reserved Shares for my/our own benefit;
- **understand** and **confirm** that these declarations and representations will be relied upon by the Company and the Sole Representative in deciding whether or not to make any allotment of excess Reserved Shares to me/ us in response to this application and that I/we may be prosecuted for making a false declaration;
- **authorize** the Company to place my/our name(s) on the register of members of H Share of the Company as the holder(s) of any excess Reserved Shares to be allotted to me/us and such other registers as required under the Articles of Association of the Company, and despatch any H Share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to me/us by ordinary post at my/our own risk to the address stated in this Application Form unless I/we have applied for 1,000,000 excess Reserved Shares or more and I/we am/ are eligible to collect any H Share certificate(s) and/or any refund cheque (where applicable) personally, as provided in this Application Form;
 - **undertake** to sign all documents and to do all things necessary to enable me/us to be registered as the holder of the excess Reserved Shares to be allocated to me/ us, and as required by the Articles of Association of the Company;
 - **request** that any refund cheque(s) be made payable to me/the first-named of us (in the case of joint applicants) in this Application Form;

合資格中集股東的截止接受申請時間 為2019年7月3日(星期三)中午十二時正。 閣下務必細関本申請表格隨附的條件及指示。 本申請表格各適用部分必須以英文用墨水筆 清楚填妥,方為有效。

致: 貴公司

獨家保薦人 聯席全球協調人 聯席賬簿管理人 香港承銷商

- 本人/我們:
- 乃名列背頁之合資格中集股東,按照招股章程及本申 請表格所載條款及條件以及在 責公司組織章程細則 之規限下,申請所指定或視作指定數目之超額預留股 份;

隨附以最高發售價每股發售股份8.08港元計算申請認 購超額預留股份所需的全數付款(包括1%經紀佣金、 0.0027%證監會交易徵費及0.005%聯交所交易費);

承諾及同意接納本人/我們就本申請所申請認購的超額預留股份,或獲配發的任何較少數目;

保證是項申請乃本人/我們就超額預留股份為本人/ 我們本身利益作出之唯一申請;

明白及確認 貴公司及獨家代表將依賴該等聲明及陳 述,以決定是否就本申請向本人/我們配發任何超額 預留股份,而本人/我們如果作出虛假聲明可能會被 檢控;

- 授權 貴公司將本人/我們的姓名/名稱列入 貴公司H股股東名冊內,作為將配發予本人/我們的任何 超額預留股份的持有人,及根據 貴公司組織章程細 則規定的其他登記冊內,並按本申請表格上所示地址 以普通郵遞方式向本人/我們寄發任何H股股票(如 適用)及/或任何退款支票(如適用),郵誤風險概由 本人/我們自行承擔(除非本人/我們申請1,000,000 股或以上超額預留股份,且本人/我們符合資格按本 申請表格所述親自領取任何H股股票及/或任何退款 支票(如適用));
- 承諾簽署所有文件並採取所有必要的事宜,以及根據 貴公司組織章程細則規定讓本人/我們登記為本人/我們獲分配超額預留股份的持有人;
- 要求任何退款支票以本人/本申請表格內我們的排名
 首位者(倘屬聯名申請人)為抬頭人;

- **have** read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Preferential Offering described in the Prospectus;
- **represent, warrant** and **undertake** that the allotment of, or application for, the excess Reserved Shares would not require the Company, the Directors, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, or the Hong Kong Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- **represent, warrant** and **undertake** that I am not/we are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any excess Reserved Shares; that I/we understand that the excess Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that I/we will acquire the excess Reserved Shares in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act); and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

Warning:

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- It is important that you read the terms and conditions and application procedures overleaf.
- You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person (other than an application (if any) made on a BLUE Application Form for the excess applications in the capacity as a Qualifying CIMC Shareholders).
- You may be prosecuted if you make a false declaration.
- All information stated in this Application Form must be the same as that maintained by CIMC or any of its wholly-owned subsidiaries.
- You must complete this application in English in BLOCK letters (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected.
- Any alteration to any application detail that you provide on this Application Form should be authorized by the signature of the applicant.
- You or, if you are joint applicants, the first-named applicant must provide your Hong Kong identity card number/passport number/Hong Kong business registration certificate number.

- 已細閱本申請表格隨附各頁及招股章程所載的條款和 條件及申請程序,並同意受其約束且知悉招股章程所 述有關優先發售的限制;
- 聲明、保證及承諾獲配發或申請認購超額預留股份不 會引致 貴公司、董事、獨家保薦人、獨家代表、聯 席全球協調人、聯席賬簿管理人或香港承銷商須遵從 香港以外任何地區的任何法律或法規的任何規定(不 論是否具法律效力);
- 聲明、保證及承諾本人/我們並非香港或其他地區任 何適用法律規定不得作出是項申請、支付任何申請款 項或獲配發或接納任何超額預留股份的受限制人士; 及本人/我們明白超額預留股份並無亦將不會根據美 國證券法登記,而本人/我們將在「離岸交易」(定義 見美國證券法S規例),中購買超額預留股份;及
- 同意本申請、任何對本申請的接納以及因此訂立的合約,將受香港法例規管及按其詮釋。

閣下必須細閱背頁的條款和條件及申請程序。

- 閣下必須以書面方式(不得以個人印章方式)簽署本 申請,否則申請會被拒絕受理。
- 警告:任何人士只限作出一次為其利益而進行的認購申請(以合資格中集股東身份採用藍色申請表格提出的 超額申請(如有)除外)。
- 倘 閣下作出虛假聲明,則可遭檢控。
- 在本申請表格中聲明的所有資料必須與中集或其任何全資附屬公司所保存者相同。
- 除中文姓名/名稱外,閣下必須以英文正楷填妥本申請(除非另有指明),否則申請會被拒絕受理。
- 閣下於本申請表格提供的任何申請資料如有任何更改,須由申請人簽署授權。
- 閣下或(倘 閣下為聯名申請人)排名首位申請人必須提供香港身份證號碼/護照號碼/香港商業登記號碼。

CIMC Vehicles (Group) Co., Ltd. 中集車輛(集團)股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your Application

Unless otherwise stated, capitalized terms used in these terms and conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be Qualifying CIMC Shareholder(s) and must be 18 years of age or older.
- 2. If you are a firm, the application must be in the names of the individual members, not in the name of the firm.
- 3. If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity.
- 4. Save under the circumstances permitted by the Listing Rules, you cannot apply for any Reserved Shares if you or (with the exception of HKSCC Nominees) any person(s) for whose benefit you are applying are/is:
 - an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
 - a director or chief executive of the Company and/or any of the Company's subsidiaries;
 - a connected person of the Company or a person who will become a connected person of the Company immediately upon completion of the Global Offering;
 - a close associate of any of the above persons; or
 - a Non-Qualifying CIMC Shareholder.
 - Non-Qualifying CIMC Shareholders are:
 - (a) CIMC H Shareholders whose names appeared in the register of members of CIMC on the Record Date and whose addresses as shown in such register is/are in any of the Specified Territories; and
 - (b) CIMC H Shareholders or Beneficial CIMC Shareholders at that time who are otherwise known by CIMC to be resident in any of the Specified Territories.

Notwithstanding any other provision in the Prospectus or this Application Form, the Company reserves the right to permit any CIMC H Shareholder to take up his/her/its Assured Entitlement to the Reserved Shares if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions described above.

5. The number of joint applicants may not exceed four.

B. Allocation of Reserved Shares

A valid application for a number of Reserved Shares that is less than or equal to your Assured Entitlement will be accepted in full, subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied. If an application is made for a number of Reserved Shares that is more than your Assured Entitlement, you are recommended to apply for a number in one of the numbers set out in the table of numbers and payments in this Application Form and make a payment of the corresponding amount (other than HKSCC Nominees). If an application is made for a number of Reserved Shares that is greater than your Assured Entitlement, the relevant Assured Entitlement will be satisfied in full, but the excess portion of such application will only be met to the extent that there are sufficient Available Reserved Shares. To the extent that excess applications for the Reserved Shares are:

- (a) less than the Available Reserved Shares, the Available Reserved Shares will first be allocated to satisfy such excess applications for the Reserved Shares in full and thereafter will be allocated, at the discretion of the Sole Representative, to the International Offering;
- (b) equal to the Available Reserved Shares, the Available Reserved Shares will be allocated to satisfy such excess applications for the Reserved Shares in full; or

Note:

For the avoidance of doubt, neither Hong Kong Securities Clearing Company Limited nor HKSCC Nominees Limited will give, or be subject to, any of the below representations, warranties or undertakings. (c) more than the Available Reserved Shares, the Available Reserved Shares will be allocated on an allocation basis which will be consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications. If there are any H Shares remaining after satisfying the excess applications, such H Shares will be re-allocated, at the discretion of the Sole Representative, to the International Offering. No preference will be given to any excess applications made to top up odd lot holdings to whole lot holdings of H Shares.

The Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering. Any application not accompanied by the correct amount of application monies will be treated as invalid in its entirety and no Reserved Shares will be allotted to such applicant (except when the number of Reserved Shares applied is more than the Assured Entitlement and the amount of application money accompanied is not less than the amount payable shown in Box B, the Assured Entitlement will be accepted in full). Qualifying CIMC Shareholders are entitled to apply on the basis of an Assured Entitlement of one Reserved Share for every integral multiple of 103 CIMC H Shares held by each Qualifying CIMC Shareholder as at 4:30 p.m. on the Record Date. Any Qualifying CIMC Shareholders who hold less than 103 CIMC H Shares on the Record Date will not have an Assured Entitlement to the Reserved Shares, but they will still be entitled to participate in the Preferential Offering by applying for excess Reserved Shares. Qualifying CIMC Shareholders should note that Assured Entitlement to Reserved Shares may not represent a multiple of a full board lot of 500 Shares. Further, the Reserved Shares allocated to the Qualifying CIMC Shareholders will be rounded down to the closest whole number if required, and dealings in odd lots of H Shares may be at a price below their prevailing market price for full board lots.

In addition to any application for Reserved Shares made on a BLUE Application Form, Qualifying CIMC Shareholders will be entitled to make one application for Hong Kong Offer Shares on WHITE or YELLOW Application Forms or by giving electronic application instructions to HKSCC via CCASS or by applying through the White Form eIPO service. Qualifying CIMC Shareholders will receive no preference as to entitlement or allocation in respect of applications for Hong Kong Offer Shares made on WHITE or YELLOW Application Forms or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider via the White Form eIPO service under the Hong Kong Public Offering.

C. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application for Reserved Shares may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicant(s) for Reserved Shares have been so notified but have not confirmed their applications for Reserved Shares in accordance with the procedure to be notified, all unconfirmed applications for Reserved Shares will not be valid. Subject to the above and below, an application for Reserved Shares once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

D. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct and authorize the Company and/or the Sole Representative (or its respective agents or nominees), to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Reserved Shares allocated to you in your name(s) as required by the Articles of Association of the Company and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake to sign all documents and to do all things necessary to enable you to be registered as the holder of the Reserved Shares allocated to you, and as required by the Articles of Association of the Company;

- represent, warrant and undertake that you understand that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that, with the exception of HKSCC Nominees, you or any other person for whose account or benefit you are acquiring Reserved Shares will acquire the Reserved Shares in an "offshore transaction" (within the meaning of Regulation S under the U.S. Securities Act);
- represent, warrant and undertake that in making this application, you and/or, with the exception of HKSCC Nominees, any person(s) for whose behalf you may be acting are not connected person(s) or person(s) who will become connected person(s) of the Company immediately upon completion of the Global Offering, the subscription for Reserved Shares by you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not financed directly or indirectly by a connected person of the Company, and you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not financed directly or indirectly by a connected person of the Company, and you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not taking instructions from a connected person of the Company in making this subscription for Reserved Shares;
- confirm that you have only relied on the information and representations contained in the Prospectus and this Application Form in making this application, and will not rely on any other information or representation save as set out in any supplement to the Prospectus;
- agree that the Company, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, the Hong Kong Underwriters, any of their respective directors, officers, employees, agents or advisors and any other parties involved in the Global Offering, are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction);
- agree (without prejudice to any other rights which you may have) that once this application has been accepted, you may not rescind it due to an innocent misrepresentation;
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of the beneficial owner that this application is the only application which will be made for the benefit of that other person on a BLUE Application Form and that you are duly authorized to sign this Application Form as that other person's agent;
- agree that once your application is accepted, your application will be evidenced by the results of the Preferential Offering made available by the Company;
- warrant the truth and accuracy of the information contained in this application;
- warrant that, in making an application, you or any person(s) on whose behalf you may be acting is/are Qualifying CIMC Shareholder(s);
- agree that your application will be governed by the laws of Hong Kong;
- undertake and agree to accept the Reserved Shares applied for, or any lesser number allocated to you under the application;
 authorize the Company to place your name(s) on the Company's H
- authorize the Company to place your name(s) on the Company's H Share register of members as the holder(s) of any Reserved Shares allocated to you and despatch any H Share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first-named applicant in this Application Form by ordinary post at your own risk to the address stated on this Application Form (except if you have applied for 1,000,000 Reserved Shares or more, you may collect your refund cheque and H Share certificates (where applicable) in person);
- confirm that you are aware of the restrictions on the Preferential Offering of the Reserved Shares described in the Prospectus and this Application Form;
- understand that these declarations and representations will be relied upon by the Company, the Directors and the Sole Representative in deciding whether or not to allocate any Reserved Shares in response to your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of the Company, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners

and the Hong Kong Underwriters, nor any of their respective officers or advisors, will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase any Reserved Shares, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;

- agree with the Company and each Shareholder, and, the Company agrees with each Shareholder to observe and comply with the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), the PRC Company Law, the Special Regulations and the Articles of Association;
- agree with the Company and each Shareholder that the H Shares are freely transferable by the holder thereof; and
- agree to disclose to the Company, the H Share Registrar, the receiving banks, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners and the Hong Kong Underwriters, and their respective advisors and agents, any personal data which they require about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application.

The Company, the Sole Sponsor, the Sole Representative, the Joint Global Coordinators, the Joint Bookrunners, the Hong Kong Underwriters, their respective directors and any other parties involved in the Global Offering, are entitled to rely on any warranty, representation or declaration made by you in this application (except by the name of HKSCC Nominees). In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

You must complete this Application Form in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

Power of attorney

If your application is made by a person duly authorized under a power of attorney, the Company and the Sole Representative, as the Company's agent, may accept or reject your application at their absolute discretion and subject to any conditions they think fit, including production of evidence of the authority of your attorney. The Company and the Sole Representative, as the Company's agent, will have full discretion to reject any application, in full or in part without giving any reason.

F. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Sole Representative (for itself and on behalf of the Underwriters) and the Company on the Price Determination Date. The Price Determination Date is expected to be on or around Wednesday, July 3, 2019 and, in any event, not later than Wednesday, July 10, 2019. The Offer Price will be not more than HK\$8.08 per H Share and is expected to be not less than HK\$6.38 per H Share. Applicants for Reserved Shares are required to pay, on application, the Maximum Offer Price of HK\$8.08 for each Offer Share together with a brokerage fee of 1%, a SFC transaction levy of 0.0027% and a Stock Exchange trading fee of 0.005%, subject to refund if the Offer Price should be lower than HK\$8.08. The Sole Representative (for itself and on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$6.38 to HK\$8.08) at any time prior to the morning of the last day for lodging applications under the Preferential Offering. In such a case, an announcement of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Such announcement will also be available at the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.cimcvehiclesgroup.com. If, for whatever reason, the Sole Representative (for itself and on behalf of the Hong Kong Underwriters) and the Company are not able to agree on the Offer Price on or before Wednesday, July 10, 2019, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Allocation of Reserved Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Reserved Shares will be allocated after the application lists close.

The Offer Price is expected to be announced on Wednesday, July 10, 2019 and the level of applications in the Hong Kong Public Offering and the Preferential Offering, the level of indications of interest in the International Offering and the basis of allocations of the Reserved Shares are also expected to be announced on Wednesday, July 10, 2019 in both cases in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), the websites of the Company at www.cimcvehiclesgroup.com and the Stock Exchange at www.hkexnews. hk. Results of allocations of the Preferential Offering, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) will be made available as described in the section headed "How to apply for Hong Kong Offer Shares and Reserved Shares - E. Publication of Results" in the Prospectus on Wednesday, July 10, 2019.

If your application for Reserved Shares is successful (in whole or in part)

If you apply for 1,000,000 Reserved Shares or more, you may collect the H Share certificate(s) and/or refund cheque(s) from the H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, July 10, 2019, or such other place or date as notified by the Company in the newspaper as the place or date of despatch/collection of H Share certificate(s) and/or refund cheque(s). If you are an individual who are eligible for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which are eligible for personal collection, your authorized representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the H Share Registrar. If you do not collect your H Share certificate(s) and/or refund cheque(s) (where relevant) in person within the time specified for collection, it/they will be sent to the address as specified in this Application Form thereafter by ordinary post and at your own risk. If you apply for less than 1,000,000 Reserved Shares, your H Share certificate(s) and/or refund cheque(s) (where applicable) will be sent to the address as specified in this Application Form on or before Wednesday, July 10, 2019 by ordinary post and at your own risk.

The Company will not issue temporary documents of title. H Share certificates will only become valid at 8:00 a.m. on Thursday, July 11, 2019 provided that the Global Offering has become unconditional in all respects and the right of termination under the Underwriting Agreements and described in the section headed "Underwriting – Underwriting Arrangements and Expenses - Hong Kong Public Offering - Grounds for termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Reserved Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to such surplus) will be refunded to you without interest. Investors who trade H Shares prior to the receipt of H Share certificates or prior to the H Share certificates becoming valid do so entirely at their own risk.

Circumstances in which you will not be allocated Reserved Shares

You may not be allocated Reserved Shares for any of the following reasons:

1. If your application is revoked:

By completing and submitting an Application Form, you agree that your application or the application made by HKSCC Nominees on your behalf cannot be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong), unless a person responsible for the Prospectus under Section 40 of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If any supplement to the Prospectus is issued, you may or may not (depending on the information contained in the supplement) be notified that you are required to confirm your application. If you have been so notified but have not confirmed your application for Reserved Shares in accordance with the procedure to be notified, all unconfirmed applications will be deemed revoked. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge this Application Form. This collateral contract will be in consideration of the Company agreeing that they will not offer any Reserved Shares to any person on or before the fifth day after the time of the opening of the application lists (excluding for this purpose

any day which is Saturday, Sunday or public holiday in Hong Kong), except by means of one of the procedures referred to in the Prospectus. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the announcement of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.

2. Full discretion of the Company, the Sole Representative, and their respective agents or nominees, to reject or accept your application: The Company and the Sole Representative or their respective agents or nominees, have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

3. If the allocation of Reserved Shares is void:

The allocation of Reserved Shares to you will be void if the Listing Committee does not grant permission to list the H Shares either:

- within three weeks from the closing of the application lists; or
- within a longer period of up to six weeks if the Listing Committee of the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

You will not receive any allocation if:

• this Application Form is not completed in accordance with the instructions as stated herein;

- this Application Form has not been duly signed (only written signatures are acceptable) (or in the case of a joint application, not all applicants have signed);
 - in respect of applicants who are corporate entities, this Application Form has not been duly signed (only written signature is acceptable) by an authorized officer or affixed with a company chop;
 - the cheque/banker's cashier order/this Application Form is defective; this Application Form for either Reserved Shares pursuant to the Assured Entitlement or excess Reserved Shares is not accompanied with a cheque/banker's cashier order or is accompanied by more than one cheque/banker's cashier order for each of the application for Assured Entitlement and excess application for Reserved Shares;
 - the account name on cheque/banker's cashier order is not preprinted or certified by the issuing bank;
 - the banker's cashier order was not issued by a licenced bank in Hong Kong, or did not have the applicant's name certified on the back by a person authorized by the bank;
 - the cheque/banker's cashier order is not drawn on a Hong Kong dollar bank account in Hong Kong;
 - the name of the payee indicated on the cheque/banker's cashier order is not "ICBC (Asia) Nominee Limited - CIMC Vehicles Preferential Offer";
- the cheque has not been crossed "Account payee only";
- the cheque was post-dated;
- the applicant's payment is not made correctly or the applicant paid by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
- the applicant's name/the first applicant's name on the joint application is not the same as the name pre-printed or certified/ endorsed by the drawee bank on the cheque/banker's cashier order;
- alteration(s) to the application details on this Application Form has not been authorized by the signature(s) of the applicant(s);
- the applicant does not fill in all the boxes in the option he/she/it chooses;
- the applicant chooses more than one of the options in this Application Form:
- the Company believes that by accepting the application, the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction where this Application Form is received or where the applicant's address is located;
- the Company and the Sole Representative, and their respective agents or nominees, exercise their discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance; or
- the application is for more than 16,666,000 Reserved Shares (except HKSCC Nominees Limited) under the Preferential Offering.

- 5. If you are applying by using the BLUE Application Form for Assured Entitlement, you may apply for a number of Reserved Shares pursuant to your Assured Entitlement that is equal to or less than the number stated in Box B. If you intend to apply for a number of Reserved Shares that is less than your Assured Entitlement, you MUST apply for a number which is one of the numbers set out in the table in the BLUE Application Form and make a payment of the corresponding amount (other than HKSCC Nominees). You need to complete and sign the BLUE Application Form for Assured Entitlement and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B or the corresponding amount payable as set out in the table in the **BLUE** Application Form. If you wish to apply for excess Reserved Shares in addition to your Assured Entitlement, you should complete and sign the BLUE Application Form for excess Reserved Shares and lodge it, together with a separate remittance for the full amount payable on application in respect of the excess Reserved Shares applied for.
- 6. If you are applying by using the BLUE Application Form for excess Reserved Shares, you MUST apply for a number which is one of the numbers set out in the table in the BLUE Application Form for excess Reserved Shares and make a payment of the corresponding amount (other than HKSCC Nominees). You need to complete and sign the BLUE Application Form for excess Reserved Shares and submit a separate cheque (or banker's cashier order) for the exact amount of remittance.
- 7. If you intend to apply for both Reserved Shares pursuant to your Assured Entitlement and excess Reserved Shares, you must submit both the BLUE Application Form for Assured Entitlement and the BLUE Application Form for excess Reserved Shares. Each BLUE Application Form must be accompanied by a separate cheque (or banker's cashier order) for the exact amount of remittance.

Refund of your money

If you do not receive any Reserved Shares for any of, but not limited to, the above reasons, the Company will refund your application monies, including the brokerage fee of 1%, the SFC transaction levy of 0.0027% and the Stock Exchange trading fee of 0.005%. No interest will be paid thereon. If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies (including the related brokerage fee of 1%, the SFC transaction levy of 0.0027% and the Stock Exchange trading fee of 0.005%) without interest. If the Offer Price as finally determined is less than the initial price of HK\$8.08 per H Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage fee of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%, without interest. All such interest accrued on such monies prior to the date of refund will be retained for the benefit of the Company. Refund of your application monies (if any) will be made on or before Wednesday, July 10, 2019 in accordance with the various arrangements as described in the Prospectus,

Refund cheques will be crossed "Account Payee Only" made out to you. Part of your Hong Kong Identity Card number or passport number provided by you or the first-named applicant (if you are joint applicants) may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund cheque. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

If you apply for 1,000,000 Reserved Shares or more and have provided all information required by your Application Form, you may collect your refund cheque(s) from the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, July 10, 2019 or such other place or date as notified by the Company in the newspaper as the place or date of despatch of refund cheques. If you are an individual who are eligible for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant which are eligible for personal collection, your authorized representative must attend bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorized representatives of corporations (if applicable) must produce, at the time of collection, evidence of identity acceptable to the H Share Registrar which must correspond with the information contained in this Application Form. If you do not collect your refund cheque personally within the time specified for their collection, they will be sent to the address as specified in your Application Form promptly thereafter by post and at your own risk. If you apply for less than 1,000,000 Reserved Shares, your refund cheque(s) will be sent to the address as specified on your Application Form on or before Wednesday, July 10, 2019 by ordinary post and at your own risk.

Effect of the Information You Give to Computershare Hong Kong Investor Services Limited

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.

Personal Data

Personal Data Personal information collection statement The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Reserved Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

Reasons for the collection of your personal data

From time to time it is necessary for applicants for Reserved Shares or registered holders of Reserved Shares to supply their latest correct personal data to the Company and its H Share Registrar when applying for Reserved Shares or transferring Reserved Shares into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for Reserved Shares being rejected or in delay or inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Reserved Shares which you have successfully applied for and/or the despatch of H Share certificate(s), and/or the despatch of refund cheque(s) to which you are entitled.

It is important that holders of Reserved Shares inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the applicants of and the holders of Reserved Shares may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Reserved Shares;
- enabling compliance with, including making disclosures required by, all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of Reserved Shares including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the H Share register of members of the Company:
- conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of members of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and profiles of Shareholders;
- making disclosures as required by laws, rules or regulations (whether statutory or otherwise) in Hong Kong or elsewhere;

- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/ or to enable the Company and the H Share Registrar to discharge their obligations to holders of Reserved Shares and/or regulators and/or other purpose to which the holders of Reserved Shares may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and the H Share Registrar relating to the applicants of and the holders of Reserved Shares will be kept confidential by the Company and the H Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company, the Directors, the Company's advisors or their respective appointed agents such as financial advisors, receiving banks and overseas principal share registrar;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Reserved Shares to be deposited into CCASS);
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or its subsidiaries or the H Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies in Hong Kong or elsewhere; and

How to make your application

1. If you are applying by using the BLUE Application Form for Assured Entitlement, you may apply for a number of Reserved Shares pursuant to your Assured Entitlement that is equal to or less than the number stated in Box B in the Application Form. If you intend to apply for a number of Reserved Shares that is less than your Assured Entitlement, you MUST apply for a number which is one of the numbers set out in the table in the BLUE Application Form for Assured Entitlement, you should (i) write the number of Reserved Shares applied for and the amount payable (as set out in the table in the Application Form); (ii) complete and sign the Application Form; and (iii) submit one cheque (or banker's cashier order) for the same amount that you have written in the Application Form (other than HKSCC Nominees). If you wish to apply for excess Reserved Shares in addition to your Assured Entitlement, you should complete and sign the BLUE Application Form for excess Reserved Shares and lodge it, together with a separate remittance for the full amount payable on application in respect of the excess Reserved Shares applied for. If you intend to apply for a number of Reserved Shares that is equal to your Assured Entitlement, you should (i) complete and sign the Application Form and (ii) submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B in the Application Form.

If you are applying by using the BLUE Application Form for excess Reserved Shares, you should (i) write the number of excess Reserved Shares applied for and the amount payable (as set out in the table on the Application Form); (ii) complete and sign the Application Form; and (iii) submit one separate cheque (or banker's cashier order) for the same amount that you have written on the Application Form. The number of excess Reserved Shares that you intend to apply for MUST be one of the numbers set out in the table in the Application Form (other than HKSCC Nominees). If the number of excess Reserved Shares applied for is not one of the numbers set out in the table in the Application Form, the excess application is liable to be rejected.

2. The amount of the remittance payable on application will be equal to the number of Reserved Shares applied for multiplied by the Maximum Offer Price of HK\$8.08 per Reserved Share plus 1% brokerage fee, 0.005% Stock Exchange trading fee and 0.0027% SFC transaction levy. For your easy reference, the table in this Application Form sets out the amount of remittance payable for applications in certain numbers of Reserved Shares. It should be noted that Assured Entitlements may represent H Shares not in

 any other persons or institutions with which the holders of Reserved Shares have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of Reserved Shares for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

The Ordinance provides the applicants and the holders of Reserved Shares with rights to ascertain whether the Company or the H Share Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate.

In accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to the Company, at its registered address disclosed in the section headed "Corporate Information" in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary, or the H Share Registrar for the attention of the privacy compliance officet.

By signing this Application Form, you agree to all of the above.

whole multiples of a full board lot of 500 H Shares. There is no guarantee that your resultant aggregate holding of H Shares will form an integral multiple of 500 H Shares.

Complete this Application Form correctly in English and sign it. Only written signatures will be accepted.

Staple your cheque or cashier order to the form. You must pay for the Reserved Shares applied for by one cheque or by one banker's cashier order. Each application must be accompanied by either a separate cheque or banker's cashier order.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name. This name must either be pre-printed on the cheque, or be endorsed at the back by a person authorized by the bank. This account name must be the same name as the name on this form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
- be made payable to "ICBC (Asia) Nominee Limited CIMC Vehicles Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.
- Your application for Reserved Shares may be rejected if your cheque:
- does not meet all these requirements; or
- is dishonoured on its first presentation.

If you pay by banker's cashier order, the cashier order must:

- be in Hong Kong dollars;
- be issued by licensed banks in Hong Kong, and have your name certified at the back of the order by a person authorized by the bank. The name on the back of the order and the name on this Application Form must be the same. If it is a joint application, the name at the back of the order must be the same as the name of the first-named applicant;
- be made payable to "ICBC (Asia) Nominee Limited CIMC Vehicles Preferential Offer";
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application for Reserved Shares is liable to be rejected if your cheque or banker's cashier order does not meet all these requirements. No money shall be paid to any intermediary in Hong Kong who is not licensed or registered to carry on Type 1 regulated activity under Part V of the SFO.

Branch Name

Address

5. Fold this Application Form once and lodge it in the special collection box at any one of the following branches of the receiving banks:

any one of the f	following branches of the	receiving banks:			brunen funie	T COLOR DOD				
Industrial and	Commercial Bank of Ch	nina (Asia) Limited		Kowloon	Kwun Tong Branch	G/F & 1/F One Pacific Centre, 414 Kwun Tong Road, Kwun Tong				
Hong Kong Island	Branch Name Queen's Road Central Branch	Address Basement, Ground Floor and First Floor of 122 QRC, Nos. 122-126			68 Nathan Road Branch	Basement, Shop B1, G/F and M/F Golden Crown Court, 66-70 Nathan Road, Tsimshatsui				
	Sheung Wan Branch	Queen's Road Central, Hong Kong Shop F, G/F, Kai Tak Commercial Building, 317-319 Des Voeux Road			Mongkok Branch Yaumatei	Shop B, G/F, 1/F & 2/F, 617-623 Nathan Road, Mongkok G/F – 1/F, Ming Fong Bldg., 564 Nathan				
	Wanchai Road Branch	Central, Sheung Wan, Hong Kong G/F Times Media Centre, No.133 Wan Chai Page Kong			Branch Tsimshatsui Branch	Road, Yaumatei				
	Causeway Bay Branch	Wan Chai Road, Hong Kong Shop A on G/F, 1/F, Hennessy Apartments, 488 & 490 Hennessy Road, Hong Kong		New Territories	Tai Po Branch	G/F Shop No. 2, 23-25 Kwong Fuk Road, Tai Po Market, Tai Po				
	Admiralty Branch	Shop 1013-1014, 1/F, United Centre, 95 Queensway, Admiralty, Hong Kong		2	Fotan Branch	No.3, 1/F, Shatin Galleria, 18-24 Shan Mei Street, Fo Tan, Shatin				
Kowloon	Mongkok Branch	G/F, Belgian Bank Building, 721- 725 Nathan Road, Mongkok, Kowloon	6.	This Application	Shatin Plaza Branch on Form can be lodged at	Shop No. 8, Shatin Plaza, 21-27 Shatin Centre Street, Shatin these times:				
	Yaumatei Branch	542 Nathan Road, Yaumatei, Kowloon			ursday, June 27, 2019 — Friday, June 28, 2019 —					
	Tsimshatsui Branch	Shop 1&2, G/F, No. 35-37 Hankow,Road, Tsimshatsui, Kowloon		ĩ	Lurday, June 29, 2019 — Fuesday, July 2, 2019 — Inesday, July 3, 2019 —	9:00 a.m. to 5:00 p.m.				
	Prince Edward Branch	777 Nathan Road, Mongkok, Kowloon	7.	July 3, 2019 c	or, if the application lists	ation is 12:00 noon on Wednesday, are not open on that day, then by are open. The application lists will				
	Kwun Tong Branch	Shop 5&6, 1/F, Crocodile Center, 79 Hoi Yuen Road, Kwun Tong, Kowloon		 12:00 noon on the next day the lists are open. The application lists we open between 11:45 a.m. and 12:00 noon on that day, subject only weather conditions. The application lists will not open if there is: a tropical cyclone warning signal 8 or above, or a "black" rainstorm warning signal in force in Hong Kong at any time the statement of the statemen						
	Jordan Branch	1/F, JD Mall, No. 233 Nathan Road, Jordan, Kowloon		they will	be open between 11:45	on Wednesday, July 3, 2019. Instead a.m. and 12:00 noon on the next either of those warnings in force in				
New Territories	Yuen Long Branch	G/F, 197-199 Castle Peak Road, Yuen Long, New Territories		Hong Kong	g at any time between 9:0 neans a day that is not a					
	Sheung Shui Branch	Shop 2, G/F, San Fung Building, No.33 San Fung Avenue, Shek Wu Hui, Sheung Shui, New Territories	8.	The application June 27, 201	ons for the Reserved Sh 9 through Wednesday	nares will commence on Thursday, 7, July 3, 2019. The application				
Standard Char	tered Bank (Hong Kong) Limited		Exchange tra	ding fees) will be held	SFC transaction levies and Stock by the receiving banks and on ing of the application lists and the				
	Branch Name	Address		refund monies	s, if any, will be returned	ing of the application lists and the d to the applicants without interest 19. Investors should be aware that				
Hong Kong Island	Central Branch	G/F, 1/F, 2/F and 27/F, Two Chinachem Central, 26 Des Voeux Road Central		the dealings i	••••••	Stock Exchange are expected to				
	North Point Centre Branch	Shop G, G/F, North Point Centre, 284 King's Road, North Point	9.	However, you	r cheque or banker's c	or any remittances for payment. ashier order will not be presented				
	Aberdeen Branch	Shop 4A, G/F and Shop 1, 1/F, Aberdeen Centre Site 5, No.6-12 Nam Ning Street, Aberdeen		not be given a interest accru to retain any	a receipt for your paym ed on your application r H Share certificate(s	Vednesday, July 3, 2019. You will ent. The Company will retain any monies. The right is also reserved) and/or any surplus application				
	Causeway Bay Branch	G/F to 2/F, Yee Wah Mansion, 38-40A Yee Wo Street, Causeway Bay		money or refu order.	inds pending clearance	of your cheque or banker's cashier				

CIMC Vehicles (Group) Co., Ltd. 中集車輛(集團)股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

除另有指明外,此等條款及條件所用詞彙具備招股章程所賦予的相同涵義。 甲.可提出申請的人士

- 閣下(申請人)及 閣下為其利益而提出申請的任何人士必須為合資 格中集股東,且必須年滿18歲。
- 如 閣下屬商號,則須以個別成員的名義而非以商號的名義作出申 請。
- 如 閣下屬法人團體,申請表格必須加蓋公司印章(附有公司名稱) 並由獲正式授權的高級職員簽署,並須註明其代表身份。
- 8 除上市規則許可的情況外,倘若 閣下或(香港結算代理人除 外) 閣下為其利益而提出申請的任何人士為下列人士,則不得申請 認購任何預留股份:
 - 本公司及/或任何附屬公司之股份的現有實益擁有人;
 - 本公司及/或本公司任何附屬公司之董事或最高行政人員;
 - 本公司的關連人士或於緊隨全球發售完成後將成為本公司關連人士的人士;
 - 上述任何人士的緊密聯繫人;或
 - 不合資格中集股東。
 - 不合資格中集股東為:
 - (a) 於記錄日期名列中集股東名冊且於該名冊內所示地址為位於任何特定地區的中集H股股東;及
 - (b) 彼時中集另行得悉為任何特定地區居民的中集H股股東或實益中 集股東。

不管招股章程或本申請表格的任何其他條文,倘本公司全權酌情信納有關交易獲豁免或毋須遵守導致上述限制的法例或規例、則本公司保留權利允許任何中集H股股東接納其預留股份的保證配額。

5. 聯名申請人的總數不可超過四人

乙.分配預留股份

附註:

倘有效申請的預留股份數目少於或相等於 阁下的保證配額,在本申請 表格及招股章程所載條款及條件的規限下,且假設優先發售的條件已達 成,則申請將獲全數接納。倘申請的預留股份數目多於 閣下的保證配 額,建議 閣下申請本申請表格內數目及款項一覽表所列的其中一個數 目並支付相應款額(香港結算代理人除外)。倘申請的預留股份數目多 於 閣下的保證配額,相關的保證配額將獲全數接納,但上述申請的超 額部分則僅在有足夠可用預留股份的情況下方獲接納。倘預留股份的超 額申請:

- (a) 少於可用預留股份,則可用預留股份將首先分配以悉數滿足該等預 留股份的超額申請,其後,則由獨家代表酌情分配至國際發售;
- (b)等於可用預留股份,則可用預留股份將分配以悉數滿足該等預留股份的超額申請;或

(c)多於可用預留股份,則可用預留股份將按與香港公開發售出現超額 認購情況下普遍使用的分配基準一致的分配基準分配,即認購額較 小的申請可將較高的分配比例。倘滿足超額申請後有任何剩餘的H 股股份,該等H股股份將由獨家代表酌情重新分配至國際發售。為 補足H股股份的零碎持有量至一手完整持有量而作出的任何超額申 請將不會獲得優先處理。

優先發售將不受國際發售與香港公開發售間的回撥安排所限。未隨附正 確金額申請款項的任何申請將被視為完全無效且不會向有關申請人配 發任何預留股份(除非申請的預留股份數目多於保證配額且隨附之申請 款項不少於乙欄所示應付款項、則保證配額將獲全數接納)。合資格中 集股東有權按保證配額基準就彼等於記錄日期下午四時三十分持有的每 103股中集日股股份申請一股預留股份、於記錄日期持有少於103股中集 H股股份的合資格中集股東將不會享有預留股份的保證配額,但仍有權 透過申請絕額預留股份參與優先發售。合資格中集股東須注意,預留股 份的保證配額未必等於500股股份的完整買賣單位的倍數。此外,如需 要,分配予合資格中集股東的預留股份將約減至最接近的完整買賣單 位,而零確H股股份或會以低於當時完整買賣單位市價的價格買賣。 除透過藍色申請表格申請預留股份外,合資格中集股東亦可使用白色或 貨色申請表格或透過中央結算系統向香港結算發出電子認購指示或透過 白表eIPO服務提出一份香港發售股份申請。合資格中集股東不會就根據

香港公開發售使用白色或黃色申請表格或向香港結算發出電子認購指示或透過白表eIPO服務向白表eIPO服務供應商申請香港發售股份而優先獲得任何配額或分配。

丙. 補充資料

倘刊發招股章程的任何補充文件,則已提交申請認購預留股份的申請人 可能會或可能不會(視乎補充文件所載資料而定)獲通知彼等須確認其 申請。如申請認購預留股份的申請人已獲通知但並未根據獲通知的程序 確認彼等的預留股份申請,則所有未獲確認的預留股份申請將會無效。 受上文及下文所規限,預留股份的認購申請一經提交即不得撤銷,而申 請人將被視為已按經補充的招股章程提出申請。

丁.填交本申請表格的效用

本申請表格一經填交,即表明 閣下(及如屬聯名申請人,即 閣下與 聯名申請人共同及個別)代表 閣下本身或(如作為代理人或代名人)代 表委託 閣下作為代理人或代名人的每名人士:

- 指示及授權本公司及/或獨家代表(或其各自的代理或代名人),按
 本公司組織章程細則的規定代表 閣下簽署任何過戶表格、成交單
 據或其他文件並處理其他一切必要事宜,以將 閣下獲分配的任何
 預留股份以 閣下名義登記,及以其他方式令招股章程及本申請表
 格所述的各項安排落實生效;
- 承諾簽署所有文件及辦理所有必需手續,以使 閣下可按本公司組 織章程細則的規定登記成為 閣下獲分配的預留股份的持有人;

- 聲明、保證及承諾 閣下明白預留股份並無亦不會根據美國證券法 進行登記,而(香港結算代理人除外) 閣下或 閣下作為其代表或 為其利益購買預留股份的任何其他人士將在「離岸交易」(定義見美 國證券法S規例)中購買預留股份;
- 聲明、保證及承諾,在提出本申請時,閣下及/或(香港結算代理 人除外)閣下可能代其行事之任何人士並非關連人士,亦並非將在 緊隨全球發售完成後成為本公司關連人士的人士,而閣下及/或 (香港結算代理人除外)閣下可能代其行事之任何人士認購預留股 份並非直接或間接由本公司的關連人士提供資金,且閣下及/或 (香港結算代理人除外)閣下可能代其行事之任何人士並非根據本 公司關連人士的指示作出預留股份的是次認購;
- 確認 閣下提出本申請時僅依賴招股章程及本申請表格所載資料及 陳述,而除招股章程任何補充文件所載資料或陳述外,將不會依賴 任何其他資料或陳述;
- 同意本公司、獨家保薦人、獨家代表、聯席全球協調人、聯席賬簿 管理人、香港承銷商、彼等各自的任何董事、高級人員、僱員、代 理或顧問及參與全球發售的任何其他人士,僅須對招股章程及招股 章程的任何補充文件所載資料及陳述負責(及僅以對具相關司法管 轄權的法院裁定存在的有關責任負責為限);
- 同意(在不損害 閣下可能擁有的任何其他權利的情況下)本申請一 經接納,即不得因無意的失實陳述而撤銷;
- (如申請由代理代表 閣下提出)保證 閣下已向 閣下的代理有效
 及不可撤回地授予一切必需的權力及授權以提出本申請;
- (如 閣下為另一人士的代理)保證已向實益擁有人作出合理查 詢,證實本申請乃為該人士利益以藍色申請表格提出的唯一申請, 而 閣下已獲正式授權,以該人士代理的身份簽署本申請表格;
- 同意 閣下的申請一經接納, 閣下的申請將以本公司公佈的優先 售結果為證明;
- 保證本申請所載資料屬真實及準確;
- 保證在提出申請時, 閣下或 閣下可能代其行事的任何人士為合資 格中集股東;
- 同意 閣下的申請受香港法例管轄;
- 承諾並同意接納所申請的預留股份,或分配予 關下但數目少於申 請數目的預留股份;
- 授權本公司將 閣下的姓名/名稱列入本公司的H股股東名冊,作為 閣下獲分配的任何預留股份的持有人,並以普通郵遞方式按本申請表格上所示地址向 閣下或(如為聯名申請人)本申請表格內排名首位的申請人寄發任何H股股票(如適用)及/或任何退款支票(如適用),郵誤風險由 閣下承擔(除非如 閣下申請認購1,000,000股或以上預留股份,則可親身領取 閣下的退款支票及H股股票(如適用));
- 確認 閣下知悉招股章程及本申請表格所述有關預留股份的優先發 售限制;
- 明白本公司、董事及獨家代表將依賴此等聲明及陳述,以決定是否就 閣下提出的申請向 閣下分配任何預留股份, 閣下如作出虛假 聲明,可能會被檢控;

- 倘香港境外任何地方的法律適用於 閣下的申請,則 閣下同意並 保證,閣下已遵守所有該等法律,而本公司、獨家保薦人、獨家代 表、聯席全球協調人、聯席賬簿管理人及香港承銷商,以及彼等各 自的任何高級人員或顧問,概不會因接納 閣下購買任何預留股份 的要約,或因 閣下在招股章程及本申請表格所載條款及條件項下 的權利及責任所引致的任何行動而違反香港境外任何法律;
- 向本公司及各股東表示同意,及本公司向各股東表示同意,遵守及 符合香港法例第622章公司條例、香港法例第32章公司(清盤及雜項 條文)條例、《中國公司法》、《特別規定》及組織章程細則;
- 向本公司及各股東表示同意H股股份可由其持有人自由轉讓;及
- 同意向本公司、H股證券登記處、收款銀行、獨家保薦人、獨家代表、聯席全球協調人、聯席賬簿管理人、香港承銷商、彼等各自的顧問及代理披露彼等所要求有關 閣下或(香港結算代理人除外) 閣下為其利益提出申請的人士的任何個人資料。

本公司、獨家保薦入、獨家代表、聯席全球協調人、聯席賬簿管理人、 香港承銷商,彼等各自的董事及參與全球發售的任何其他各方均有權依 賴 閣下於本申講作出的任何保證、陳建或聲明(以香港結算代理人名 義作出者除外、。倘聯名申請人提出申請,則由聯名申請人提出、作出 或承擔或須履行的所有保證、陳述、聲明及責任,均視為由各申請人共 同及個別地提出、作出及承擔及須履行。 閣下如作出虛假聲明,可能 會破檢控。

除另有註明外,閣下必須以英文填妥本申請表格,而 閣下或(倘為聯 名申請人)各聯名申請人必須親筆簽署本申請表格(不得以個人印章代 替),否則申請將不獲受理。

简 閣下的申請由根據授權書獲正式授權的人士提出,本公司及獨家代表(作為本公司代理)可全權酌情按彼等認為合適的任何條件(包括出示 閣下代表的授權證明文件)接納或拒絕 閣下的申請。本公司及獨家代表(作為本公司代理)將可全權酌情決定拒絕任何申請的全部或部分,而毋須提供任何理由。

己. 釐定發售價

戊.授權書

發售價預期將由獨家代表(為其本身及代表香港承銷商)及本公司於 定價日協定。定價日預期為2019年7月3日(星期三)或前後,但無論 如何不遲於2019年7月10日(星期三)。發售價不會高於每股H股股份 8.08港元, 且預期不會低於每股H股股份6.38港元。預留股份的申請 人於申請時須支付最高發售價每股發售股份8.08港元,連同1%經紀佣 金、0.0027%證監會交易徵費及0.005%聯交所交易費,而倘發售價低 於8.08港元,則多繳股款可予退還。獨家代表(為其本身及代表承銷 商) 徵得本公司同意後,在褫交優先發售申請截止日期當日上午前任 何時間,調減發售股份數目及/或指示性發售價範圍至低於招股章程 所述範圍(即6.38港元至8.08港元)。在此情況下,調減發售股份數目 及/或指示性發售價範圍的公告將在不遲於褫交香港公開發售申請截 止日期當日的上午在《南華早報》(以英文)及《香港經濟日報》(以中 文) 刊登。有關公告亦於聯交所網站<u>www.hkexnews.hk</u>及本公司網站 www.cimcvehiclesgroup.com内刊登。倘獨家代表(為其本身及代表香港 承銷商)與本公司因任何原因未能於2019年7月10日(星期三)或之前協 定發售價,則全球發售(包括香港公開發售)將不會繼續及將會失效。

預留股份的分配

在本申請表格及招股章程所載條款及條件規限下,預留股份將於截止辦理申 請登記後分配。

預期發售價將於2019年7月10日(星期三)公佈,而香港公開發售及優先 發售的認購水平、國際發售的踴躍程度及預留股份的分配基準預期亦將於 2019年7月10日(星期三)公佈,兩者均在《南華早報》(以英文)、《香港經 濟日報》(以中文)、本公司網站<u>www.cimcvehiclesgroup.com</u>及聯交所網站 <u>www.hkexnews.hk</u>刊登。優先發售的分配結果,以及成功申請人的香港身份 證/護照/香港商業登記號碼(如適用),將於2019年7月10日(星期三)通 過招股章程「*如何申請香港發售股份及預留股份-E.公佈結果*」一節所述的 多個渠道公佈。

倘 閣下成功申請認購預留股份(全部或部分)

倘 閣下申請認購1,000,000股或以上預留股份, 閣下可於2019年7月10日 (星期三)上午九時正至下午一時正親身前往H股證券登記處香港中央證券登 記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室) 或於本公司於報章公佈寄發/領取H股股票及/或退款支票的其他地點或 日期領取H股股票及/或退款支票。倘 閣下為個人申請人並合資格親身領 取,則 閣下不得授權任何其他人士代為領取。倘 閣下為公司申請人並合 資格派人領取,則須由公司授權代表攜同蓋上公司印章的授權書領取。個人 申請人及授權代表(如適用)於領取時必須出示H股證券登記處接納的身份 證明文件。倘 閣下未於指定領取時間內親自領取 閣下的H股股票及/或 退款支票(如相關),則有關股票及/或退款支票會於其後以普通郵遞方式 寄往本申請表格所示地址,郵誤風險由 閣下承擔。倘 閣下申請認購少 於1,000,000股預留股份,則 閣下的H股股票及/或退款支票(如適用)將 於2019年7月10日(星期三)或之前以普通郵遞方式寄往本申請表格研示地 址,郵誤風險由 閣下承擔。

本公司不會發出臨時所有權文件。H股股票僅會於全球發售在所有方面成為 無條件及招股章程「包銷一包銷安排及開支一香港公開發售一終止理由」 一節所述包銷協議終止權利並無行使的情況下,方會於2019年7月11日 (星 期四)上午八時正成為有效的所有權憑證。已繳付的申請股款將不獲發收 據。倘發售價低於 閣下支付的每股預留股份價格,多繳的申請股款(包括 多繳款項應佔的經紀佣金、證監會交易徵費及聯交所交易費)將不計利息退 還予 閣下。投資者在收到H股股票前或在H股股票成為有效前買賣H股股 份,須自行承擔全部風險。

閣下不獲分配預留股份的情況

閣下可能因下列任何原因而不獲分配預留股份:

1. 倘 閣下的申請被撤回:

填妥及遞交申請表格後,即表示 閣下同意不得於開始辦理申請登記時 間起計第五日或之前(就此而言,不包括星期六、星期日或香港公眾假 期)撤回申請或香港結算代理人代表 閣下提出的申請,除非根據香港 法例第32章公司(清盤及雜項條文)條例第40條所定義的招股章程負責 人士根據該條發出公告,免除或限制該人士對招股章程的責任。倘刊發 招股章程的任何補充文件, 閣下可能會或未必會(視乎補充文件所載資 料而定)獲通知須確認 閣下的申請。倘 閣下已獲知會但並未根據所 通知的手續確認 閣下有關預留股份的申請,則所有未獲確認的申請將 被視為撤銷。此協議將成為本公司訂立的附屬合約,並在 閣下遞交本 申請表格時即具約束力。該附屬合約的代價為本公司同意,除按招股章 程所述任何一項程序外,不會於開始辦理申請登記時間後第五日或之前 (就此而言,不包括星期六、星期日或香港公眾假期)或之前向任何人士 提呈發售任何預留股份。 閣下的申請一經接納,則不得撤回。就此而 言,所公佈的分配結果即屬接納未遭拒絕的申請,而倘有關分配基準受 若干條件規限或訂定以抽籤方式分配,則申請獲接納與否將分別視乎能 否達成有關條件或抽籤的結果而定。

本公司、獨家代表以及彼等各自的代理或代名人可全權酌情決定拒絕或 接納 閣下的申請:

本公司及獨家代表或其或彼等各自的代理或代名人可全權酌情決定拒絕 或接納任何申請,或僅接納任何部分申請,而毋須就任何拒絕或接納提 供任何理由。

3. 倘預留股份分配作廢:

倘上市委員會在下列期間未批准H股股份上市,則分配予 閣下的預留股份將告作廢:

- 由截止辦理申請登記日期起計三個星期內;或
- (倘聯交所上市委員會在截止辦理申請登記日期起計三個星期內通知
 本公司延長有關期間)由截止辦理申請登記日期起計最多六個星期
 丙。
- 在下列情況下,閣下將不獲任何分配:
 - 本申請表格並無按照本申請表格所載指示填妥;
 - 本申請表格並無妥為簽署(僅接納親筆簽名)(倘為聯名申請, 則未經全部申請人簽署);
 - 就法人團體申請人而言,本申請表格未經獲授權的高級人員妥為簽署(僅接納親筆簽名)或未加蓋公司印章;
 - 支票/銀行本票/本申請表格有缺陷;
 - 有關保證配額的預留股份或超額預留股份的本申請表格並無附
 上支票/銀行本票或分別就申請保證配額及額外申請預留股份
 附上超過一張支票/銀行本票;
 - 支票/銀行本票並無預印賬戶名稱或賬戶名稱未經開具銀行證明;
 - 銀行本票並未由香港持牌銀行發出或並無獲銀行授權人士於本 票背面加簽;
 - 支票/銀行本票並非自香港的港元銀行賬戶開出;
 - 支票/銀行本票的抬頭人並非「工銀亞洲代理人有限公司-中 集車輛優先發售」;
 - 支票並無劃線註明「只准入抬頭人賬戶」;
 - 支票為期票;
 - 申請人未正確付款或申請人以支票或銀行本票付款但支票或銀行本票於首次過戶時不獲兑現;
 - 申請人名稱/聯名申請的排名首位申請人名稱並非預印名稱或 付款銀行證明/支票/銀行本票背面簽署的名稱;
 - 本申請表格所提供申請資料的更改未獲申請人簽署授權;
 - 申請人並無填寫全部所選選項的空欄;
 - 申請人於本申請表格中選擇超過一個選項;
 - 本公司相信如接納申請,會違反收取本申請表格或申請人地址 所在司法權區的適用證券或其他法律、規則或法規;
 - 本公司及獨家代表及彼等各自的代理或代名人行使酌情權,決定拒絕或接納任何申請,或僅接納任何部分申請。拒絕或接納申請毋須給予任何理由;或
 - 申請超過優先發售項下16,666,000股預留股份(香港中央結算 (代理人)有限公司除外)。

- 5. 倘 閣下使用藍色申請表格申請保證配額, 閣下可申請相等於或少於 乙欄所列數目的保證配額的預留股份數目。倘 閣下擬申請少於 閣下 的保證配額的預留股份數目, 閣下必須申請藍色申請表格列表所列數 目其中之一,並相應付款(香港結算代理人除外)。 閣下需就保證配額 填寫並簽署藍色申請表格,並提交一張支票(或銀行本票),金額須為乙 欄所印列的確切金額或藍色申請表格列表所載的相應應付金額。倘 閣 下擬申請保證配額以外的超額預留股份,則須填妥並簽署申請超額預留 股份之藍色申請表格,並單獨匯款足額支付所申請超額預留股份的應付 股款。
- 6. 倘 閣下使用藍色申請表格申請超額預留股份, 閣下必須申請藍色申 請表格列表所列超額預留股份數目其中之一,並相應付款(香港結算代 理人除外)。 閣下需就超額預留股份填寫並簽署藍色申請表格,並提 交一張獨立開出的支票(或銀行本票),金額須為確切金額。
- 7. 倘 閣下擬同時申請保證配額項下的預留股份以及超額預留股份, 閣 下必須同時提交保證配額的藍色申請表格及超額預留股份的藍色申請表 格。每份藍色申請表格必須附上一張獨立開出的支票(或銀行本票)支 付確切金額。

退回款項

倘 閣下基於(但不限於)上述任何原因而未獲任何預留股份,本公司將不 計利息退回 閣下的申請股款,包括1%經紀佣金、0.0027%證監會交易徵費 及0.005%聯交所交易費。如 閣下的申請僅部分獲接納,本公司會將 閣 下申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯 交所交易費)的適當部分不計利息退還予 閣下。如最終釐定的發售價低於 申請時繳付的初步價格每股H股股份8.08港元(不包括經紀佣金、證監會交 易徵費及聯交所交易費),本公司將不計利息退還多收申請股款,連同相關 的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費。該等款 項於退款日期前的所有應計利息歸本公司所有。 閣下的申請股款退款(如 有)將於2019年7月10日(星期三)或之前根據招做章程所述不同安排邊還。

退款支票將以劃線註明「只准入抬頭人賬戶」退還予 閣下 閣下或排名 首位申請人(如 閣下為聯名申請人)所提供的香港身份證號碼或護照號碼 的一部分,或會列印於退款支票(如有)。有關資料亦會轉交第三方作退款 用途。 閣下將退款支票兑現前,銀行或會要求查證 閣下的香港身份證號 碼或護照號碼。未有準確填要 閣下的香港身份證號碼或護照號碼,或會導 致退款支票延遲兑現或無效。本公司擬作出特別安排,盡量避免任何延遲退 還申請股款(如適用)。

倘 閣下申請認購1,000,000股或以上的預留股份,並已提供申請表格所需 的所有資料, 閣下可於2019年7月10日(星期三)上午九時正至下午一時正 親臨本公司H股證券登記處香港中央證券登記有限公司(地址為香港灣仔皇 后大道東183號合和中心17樓1712-1716室)或本公司於報章公佈發送退款支 票的其他地點或日期領取退款支票。倘 閣下屬個人申請人並合資格親身領 取,則 閣下不得授權任何其他人士代為領取。倘 閣下屬公司申請人並合 資格派人領取,則須由公司授權代表攜同蓋上公司印章的授權書領取。個人 申請人及公司授權代表(如適用)於領取時須出示H股證券登記處接納並須 與本申請表格所載資料相符的身份證明文件。倘 閣下未於指定領取時間內 親自領取 閣下的退款支票,則會於其後以郵遞方式將退款支票寄往申請表 格所示地址,郵誤風險由 閣下承擔。倘 閣下申請認購少於1,000,000股 預留股份,則 閣下的退款支票將於2019年7月10日(星期三)或之前以普 通郵遞方式寄往申請表格所示地址,郵誤風險由 閣下承擔。

閣下提供給香港中央證券登記有限公司的資訊的有關影響

香港中央証券登記有限公司和其有關連的法人團體、董事、高級人員、僱員 及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面 與申請人或代表申請人在此文件提供的或與此文件或在此文件下提供的任何 服務相關的任何資料,或任何申請人或代表申請人提供與此文件或在此文件 下提供的任何服務相關的任何其它書面或口頭通訊,有關或相關由申請人或 任何其他人士或實體所遭受或招致不論如何造成的任何損失或損害的任何法 律責任。此包括,但不限於,該等資料中不論如何造成的任何錯誤或遺漏, 或代表或任何其他人士或實體對該等資料或任何該等資料的文件記錄、影 像、記錄或複製品作出的任何依據,或其準確性、完整性、合時性或可靠 性。

個人資料 個人資料收集^動

香港法例第486章《個人資料(私隱)條例》(「《條例》」)的主要條款已於1996 年12月20日在香港生效。此項個人資料收集聲明是向預留股份申請人和持 有人說明有關本公司及其H股證券登記處有關個人資料和《條例》方面的政 策和慣例。

1. 收集 閣下個人資料的原因

預留股份申請人或預留股份登記持有人以本身名義申請預留股份或轉讓 或受讓預留股份時或尋求H股證券登記處的服務時,須不時向本公司及 其H股證券登記處提供其最近的準確個人資料。

未能提供所要求的資料可能導致 閣下申請預留股份被拒或延遲,或本 公司或其H股證券登記處無法落實轉讓或提供服務。此舉亦可能妨礙或 延遲登記或轉讓 閣下成功申請的預留股份及/或寄發H股股票及/或 寄發 閣下應得的退款支票。

預留股份持有人所提供的個人資料如有任何錯誤,須立即通知本公司及 H股證券登記處。

2. 目的

預留股份申請人及持有人的個人資料可以任何方式被採用、持有及/或 保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用)及核實是否符合本申請表 格及招股章程載列的條款和申請程序,以及公佈預留股份的分配結 果;
- 遵守香港及其他地區的一切適用法律法規(包括據此所作出的披露);
- 登記新發行證券或以預留股份持有人的名義(包括以香港結算代理 人名義(如適用))轉讓或受讓證券;
- 存置或更新本公司的H股股東名冊;
- 核實或協助核實簽名、任何其他核證或交換資料;
- 確定本公司股東的受益權利,如股息、供股和紅股等;
- 分發本公司及其附屬公司的通訊資料;
- 編製統計信息及股東資料;
- 根據香港或其他地區的法律、規則或法規進行披露(無論法定或其 他規定);

- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的及/或使本公司及H股證券
 登記處能履行對預留股份持有人及/或監管機構承擔的責任及/或
 預留股份持有人不時同意的任何其他目的。

3. 轉交個人資料

本公司及H股證券登記處所持有關預留股份申請人及持有人的個人資料 將會保密,但本公司及H股證券登記處可在為達致上述目的或當中任何 目的之必要情況下,作出彼等認為必要的有關查詢以確認個人資料的準 確性,尤其是,彼等可向或從下列任何及全部人士和實體或與下列任何 及全部人士和實體互相披露、取得或轉移(無論在香港境內或境外)證 券申請人及持有人的個人資料:

- 本公司、董事、本公司顧問或彼等各自指定的代理,如財務顧問、
 收款銀行及海外股份過戶登記總處;
- 香港結算及香港結算代理人,彼等將會就中央結算系統的運作使用 個人資料(倘申請人要求將預留股份記存於中央結算系統);
- 任何向本公司或其附屬公司或H股證券登記處提供與其各自業務營 運有關的行政、電訊、電腦、付款或其他服務的代理、承包商或第 三方服務供應商;
- 申請手續
- 1. 倘 閣下使用藍色申請表格申請保證配額, 閣下可申請相等於或少於 申請表格乙欄所列數目的保證配額的預留股份數目。倘 閣下擬申請 少於 閣下的保證配額的預留股份數目, 閣下必須申請藍色申 格 保證配額申請表格中載列的其中一個預留股份數目, 閣 íìI揖 所申請的預留股份數目及應支付的金額(誠如申請表格列表所載 (ii)填寫並簽署申請表格;及(iii)提交一張支票(或銀行本票),金額須 為 閣下在申請表格填寫的相同金額(香港結算代理入除外) 擬申請保證配額以外的超額預留股份,則須填妥並簽署申請超額預留股 份之藍色申請表格,並單獨匯款足額支付所申請超額預留股份的應付股 款。倘 閣下擬申請相等於 閣下的保證配額的預留股份數目, 閣下 應:(i)填寫並簽署申請表格;及(ii)提交一張支票(或銀行本票),金額 須為申請表格乙欄所印列的確切金額
 - 倘 閣下使用藍色申請表格申請超額預留股份, 閣下應:(i)填寫所申 請的超額預留股份數目及應支付的金額(誠如申請表格列表所載者); (ii)填寫並簽署申請表格;及(iii)提交一張獨立開出的支票(或銀行本 票),金額須為 閣下在申請表格填寫的相同金額。 閣下擬申請的超 額預留股份數目必須為申請表格列表所載數目之一(香港結算代理人除 外)。倘申請的超額預留股份數目並非申請表格列表所載數目之一,則 超額申請可被拒絕受理。
- 2. 申請時應繳款項相等於所申請的預留股份數目乘以最高發售價每股預留 股份8.08港元另加1%經紀佣金、0.005%聯交所交易費及0.0027%證監會 交易徵費。為方便 閣下參考,本申請表格一覽表列出申請若干數目預 留股份時的應繳款項。謹請 閣下注意,保證配額可能並非完整買賣單

- 聯交所、證監會及香港或其他地區的任何其他法定、監管或政府機 關;及
- 預留股份持有人與其進行或擬進行交易的任何其他人士或機構,如 彼等的銀行、律師、會計師或股票經紀等。

4. 保留個人資料

本公司及其H股證券登記處將按收集個人資料所需的用途保留預留股份 申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷 毀或處理。

5. 查閲和更正個人資料

《條例》規定,預留股份申請人及持有人有權確定本公司或H股證券登記 處是否持有其個人資料,並有權案取有關該資料的副本並更正任何不準 確資料。根據《條例》,本公司及H股證券登記處有權就處理任何查閱資 料的要求收取合理費用。所有查閱資料或更正資料的要求或查詢有關政 策及慣例以及所持資料類別的要求,均須按招股章程「公司資料」一節 所披露或不時按適用法律獲知會的註冊地址法交公司秘書,或向本公司 的H股證券登記處的私隱合規主任提出。

一經簽署本申請表格,即表示 閣下同意上述各項。

位500股H股股份的完整倍數。不能保證 閣下最終的H股股份總持有量 將為500股H股股份的完整倍數。

請以英文正確填妥並簽署本申請表格。**僅接納親筆簽名。**

支票或銀行本票須緊釘於表格。 閣下須以一張支票或一張銀行本票支 付預留股份的申請款項。每份申請均須附帶一張獨立支票或銀行本票。 如以支票繳付款項,該支票須:

- 為港元;
- 從 閣下在香港的港元銀行賬戶開出;
- 顯示 閣下的賬戶名稱,而該賬戶名稱須預印於支票,或由有關銀 行授權人在該支票背面簽署證明戶名。該賬戶名稱須與 閣下於本 表格所填寫的姓名/名稱相同。如屬聯名申請,則賬戶名稱須與排 名首位申請人的姓名/名稱相同;
- 註明抬頭人為「工銀亞洲代理人有限公司 中集車輛優先發售」;
- 劃線註明「只准入抬頭人賬戶」;及
- 不得為期票。

下列情況將導致預留股份的申請可能不獲受理:

- 支票不符合所有上述規定;或
- 支票首次過戶時不獲兑現。

如以銀行本票繳付款項,該本票須:

- 為港元;
- 由香港持牌銀行開出,並由該銀行授權的人士在本票背面簽署證明 閣下姓名/名稱。本票背面所顯示姓名/名稱須與本申請表格 所填寫的姓名/名稱相同。如屬聯名申請,則本票背面所示姓名/ 名稱須與排名首位申請人的姓名/名稱相同;
- 註明抬頭人為「工銀亞洲代理人有限公司 中集車輛優先發售」;
- 劃線註明「只准入抬頭人賬戶」;及
- 不得為期票。

如 閣下的支票或銀行本票不符合上述所有規定,則 閣下的預留股份 申請可能不獲受理。概不應向任何未有持牌或註冊以從事《證券及期貨 條例》第V部所載第一類受規管活動的香港中介人支付任何款項。

將平甲請表 集箱:	^怕 到拍一仄,然俊伐/	、收款銀行下列任何一間分行的特設收		分行名稱	地址
中國工商銀	行 (亞洲) 有限公司		九龍區	觀塘分行	觀塘觀塘道414號一亞太中心地 及一樓
	分行名稱	地址		68彌敦道分行	尖沙咀彌敦道66-70號金冠大廈 庫、地下B1號舖及中層
港島區	皇后大道中分行	香港中環皇后大道中122-126號地 庫至一樓		旺角分行	旺角彌敦道617-623號地下B舖 一樓及二樓
	上環分行	香港上環德輔道中317-319號啟德 商業大廈地下F舖		油麻地分行	油麻地彌敦道564號明芳樓地下 一樓
	灣仔道分行	香港灣仔道133號卓凌中心地下		尖沙咀分行	一侯 尖沙咀彌敦道132號美麗華廣場
	銅鑼灣分行	香港軒尼詩道488-490號軒尼詩 大廈地下A舖至1樓			期地下G30號舖及 低層地下B117-23號舖
	金鐘分行	香 港 金 鐘 道95號 統 一 中 心1樓 1013-1014號舖	新界區	大埔分行	大埔大埔墟廣福道23-25號地下 號舖
九龍區	旺角分行	九龍旺角彌敦道721-725號華比銀 行大廈地下	X	火炭分行	沙田火炭山尾街18-24號沙田商 中心一樓3號舖
	油麻地分行	九龍油麻地彌敦道542號		沙田廣場分行	沙田沙田正街21-27號沙田廣場 號舖
	尖沙咀分行	九龍尖沙咀漢口道35至37號 地下1-2號舖	6. 閣下可於下	列時間遞交本申請表格	各:
	太子分行	九龍旺角彌敦道777號) 一上午九時正至下午五時正) 一 上午九時正至下午五時正
	觀塘分行	九龍觀塘開源道79號鱷魚恤中心 一樓5號和6號舖	20	19年6月29日 (星期六)) 一 上午九時正至下午一時正) 一 上午九時正至下午一時正) 一 上午九時正至下午五時正
	佐敦分行	九龍佐敦彌敦道233號佐敦薈1字 樓) 一 上午九時正至中午十二時正 3日(星期三) 中午十二時正,如該
新界區	元朗分行	新界元朗青山道197-199號地下	並無開始登 正。本公司	於記認購申請,則為下 將於當日上午十一時四	一日開始登記認購申請的中午十二 四十五分至中午十二時正期間登記認
	上水分行	新界上水石湖墟新豐路33號新豐 大廈地下2號舖		二午九時正至中午十二日	i定。如下列警告信號在2019年7月3 時正期間任何時間在香港懸掛,將不
渣打銀行(香港)有限公司		• 「黑色」	从上熱帶氣旋警告信號 暴雨警告信號。	
	分行名稱	地址	並無懸掛上		寺正至中午十二時正期間任何時間香 購登記將在該下一個營業日上午十一 元。
港島區	中環分行	德 輔 道 中26號 華 懋 中 心Ⅲ期 地 下、一樓、二樓及二十七樓	營業日指星 8. 預留股份申	期六、星期日或香港2 3請將會自2019年6月22	公眾假期以外的日子。 7日(星期四)起直至2019年7月3日(
	北角中心分行	北角英皇道284號北角中心地下G 舖	將由收款銀 有)將於20	行於截止辨理申請登記 19年7月10日(星期三)	金、證監會交易徵費及聯交所交易書 記後代表本公司持有,且退款金額()或之前不計利息退還予申請人。投 年7月11日(星期四)於聯交所開始
	香港仔分行	香港仔南寧街6-12號香港仔中心 第五期地下4A舖及一樓1號舖	賣。 9. 本公司保留	₿將 閣下的一切或任∕	何股款過戶的權利。然而, 閣下的
	銅鑼灣分行	銅鑼灣怡和街38-40A號怡華大廈 地下至2樓	下不會就已	,繳付款項獲發收據。2	∃(星期三)中午十二時正前過戶。 本公司將保留 閣下的申請股款的任 亍本票過戶前 [,] 本公司亦有權保留任